

# Consultant – Public Sector & Multilateral Engagement (Africa)

*Remote location: Africa*

## Background

Teach For All is a global network of independent partner organizations working to expand access to quality education. Across Africa, partners operate at different stages of development, from early-stage organizations building foundational systems to more established entities seeking systemic influence.

A critical constraint to partner growth and impact is the ability to effectively engage with public sector actors (national governments, regional bodies) and multilateral institutions. Funding flows, policy influence, and scaling pathways are largely mediated through these systems.

This consultancy aims to strengthen the capacity of African partners to navigate, access, and influence public sector and multilateral ecosystems.

## Objective of the Assignment

The objective of this consultancy is to:

- Enable African partners and early-stage entrepreneurs (to simplify, these are all referred as “partners” hereafter) to develop and execute context-specific public sector engagement strategies
- Strengthen partners’ ability to access government and multilateral funding
- Support partners in influencing policy and regulatory environments to enable scaling and sustainability

## Scope of Work

The consultant will deliver support across three core areas:

### Public Sector Strategy Development

- Co-develop tailored public sector engagement strategies with selected partners
- Facilitate structured processes to map: Key institutional actors, Funding flows, Policy entry points
- Support development of multi-year roadmaps aligned with partner growth stage

### Access to Government & Multilateral Funding

- Identify and explore relevant domestic and multilateral funding opportunities
- Translate funding opportunities into actionable pathways for partners
- Support partners in: Positioning within government-led programs, Advising on the development of funding proposals

- Facilitate introductions and connections with: Government stakeholders and Multilateral country and regional offices
- Build partner capacity to independently establish and manage funding relationships

### **Policy Engagement & Government Relations**

- Provide advisory support to partners engaging with government stakeholders
- Support identification of appropriate entry points within ministries and agencies
- Accompany partners in key engagements (e.g., initial meetings, negotiations, MoUs)
- Support development of enabling policy and regulatory pathways, including: Alternative teacher certification frameworks, Program accreditation or recognition
- Build confidence and capability of partners to operate in public sector environments

### **Deliverables and Milestones**

The consultant will be accountable for the following outputs within the 6-month period:

#### **System Mapping**

- A comprehensive mapping of: Continental institutions (e.g., AU, regional economic communities), National government structures, Key stakeholders and points of contact
- Identification of short-, medium-, and long-term engagement opportunities

#### **Government Engagement Outcomes**

- At least two (2) signed MoUs between partners and government entities
- Evidence of public sector funding secured or committed

#### **Multilateral Funding Pipeline**

- Identification and active exploration of at least one (1) multilateral funding opportunity aligned with partner priorities

#### **Visibility & Positioning**

- Identification of at least two (2) strategic platforms/events/forums and clear plan for partner participation and positioning

#### **Policy Pathways**

- A regional roadmap outlining pathways for Alternative teacher certification
- At least one to two pilot cases initiated or supported

## Required Qualifications and Experience

- Minimum 10 years of experience working with: Governments, Public sector institutions and/or Multilateral or bilateral agencies
- Strong network across the African public sector and multilateral ecosystems
- Demonstrated experience in: Public sector funding mechanisms and/or Policy engagement and advocacy
- Proven ability to translate complex institutional systems into actionable strategies
- Experience working with early-stage or emerging organizations
- Strong understanding of political economy dynamics in African education sector

## Evaluation Criteria

Candidates will be assessed based on:

- Relevant experience and track record
- Strength and relevance of the network
- Demonstrated ability to deliver similar assignments
- Understanding of the assignment
- Proposed approach and methodology

## Application Details

Starting May 8, please submit your CV and Cover Letter to Amanda Chembezi at [amanda.chembezi@teachforall.org](mailto:amanda.chembezi@teachforall.org) before the deadline of May 22, after which all submissions will be reviewed, and the outcome of the selection process will be communicated.